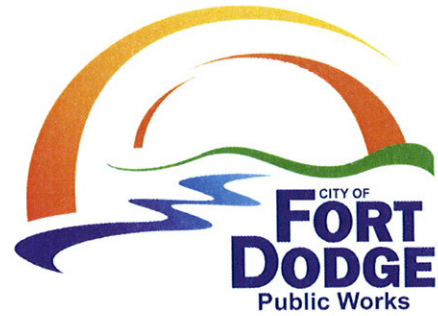


June 3, 2014

To: Mayor Bemrich and City Council  
From: David Fierke, City Manager  
Subject: APPROVAL FOR PURCHASE  
ROCK SALT BIDS



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**ACTION:** For vote Monday, June 9, 2014

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**Brief History**

Public Works Department has received quotes for the purchase of rock salt for the winter season of 2014-15. Our anticipated needs are 1,500 tons of rock salt.

**Analysis of Issue**

Bids have been received from the four companies listed below for the purchase of 1,500 ton of rock salt for the winter season. One of the companies implements a fuel surcharge with an escalator/de-escalator clause. Any of the companies would be able to supply our entire requirement of 1,500 ton.

<u>Company</u>	<u>Bid</u>	<u>Fuel Surcharge</u>	<u>Total</u>
West Plains, LLC	\$71.00 / ton	\$0.00	\$71.00 / ton
Land O'Lakes	\$72.50 / ton	\$0.00	\$72.50 / ton
Independent Salt Co.	\$74.51 / ton	\$0.00	\$74.51 / ton
Blackstrap Inc.	\$81.70 / ton	Base cost for diesel is \$4.00/gal. If price increases/decreases by \$.20/gal the cost per ton of salt increases or decreases accordingly in \$.20 increments	\$85.20 / ton

**Budget Impact**

This is an approved expenditure through the Public Works Road-Use-Tax funds as set aside by the City Council.

**Strategic Plan Impact**

Infrastructure Policy D.4.2: Advanced planning for all infrastructure facilities shall be supported and routinely updated. Facilities benefited by advanced planning shall include, at minimum, schools, health care, residential areas, roads, water, sewer, storm water management, parks, recreation and greenways.

**Comprehensive Plan Impact**

Not applicable.

**Subcommittee or Commission Review / Recommendation**

Not applicable.

**Staff Conclusions / Recommendations**

Staff recommends accepting the bid and purchasing salt from West Plains for the 2014-15 winter season.


**Alternatives**

None.


**Implementation and Accountability**

Upon formal action from the City Council, notification will be sent to the bidders and the rock salt will be ordered for the FY2014-15 winter season.

Signed

  
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Greg N. Koch  
Director, Public Works

Approved

  
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David R. Fierke  
City Manager