

June 6, 2014

To: Mayor Bemrich and City Council
From: Tim Carmody, Chief of Police
Subject: Purchase of Police Cars



ACTION: For Vote Monday, June 23, 2014

Brief History

The Fort Dodge Police Department purchases squad cars each year to replace the high mileage cars – vehicles reaching the end of their service life. In part, the justification is to spread the cost over a series of years rather than purchase a large number of vehicles in a given fiscal year. In the current rotation and budget cycle, three vehicles are scheduled for purchase per year.

Analysis of Issue

The patrol vehicles are frequently driven seven days a week, twenty-four hours a day. Once they reach the end of their service life replacement is necessary for safety and economy. A few years ago Ford retired the Crown Victoria – a law enforcement workhorse. That retirement has a ripple effect upon fleet and equipment purchases to replace those vehicles. As often as the internal equipment allows we transfer functional equipment from the retiring vehicle to the new one. This is a cost savings – as long as the equipment is serviceable and it fits the new vehicle. Last year, in an effort to find the next workhorse to replace the Crown Vic we purchased two Dodge Chargers and Ford Explorer. One of the Chargers was assigned to an administrative role, while the other Charger and Explorer were built for and assigned to Patrol. We wanted to determine which vehicle would best fit our needs as a patrol vehicle in the future. Feedback from our staff indicated that the Explorer is the best fit for our department. That decision was based upon a number of factors, including visibility, safety, cost, room, and functionality.

The State of Iowa establishes State Bid Pricing for police package vehicles – including the Ford Interceptor Utilities (Explorers) and the Ford Taurus. Fortunately, Fort Dodge Ford honors the state bid pricing, with two exceptions. There were no 2014 Ford Interceptor Utilities (Explorers) available, so Fort Dodge Ford offered to provide 2015 models for an additional \$496.63 per vehicle – including the Service/Doc Fee. The

second issue of note is price difference for the Ford Taurus. As indicated in the State Bid sheet, the "Other location delivery" price for the Taurus is \$17,907.50. Additionally, for "Other location delivery" the dealer is allowed to add a deliver charge to the original price. In this case, Fort Dodge Ford added \$503.00 for delivery and service/dock fees. I have attached copies of the State of Iowa bid sheets and the Fort Dodge Ford quotes for your review.

Our request is to purchase two Ford Explorers for the Patrol Division and one Ford Taurus to be assigned to Administration. These purchases, the Explorers in particular, allow us to continue building that foundation of equipment that will transition to new patrol vehicles as we continue the replacement cycle.

Budget Impact

The money for three vehicles has been budgeted in the FY15 budget and will be funded through debt service. The Explorers are \$26,050 each and the Taurus is \$18,407.50 for a total of \$70,507.50.

Strategic Plan Impact

N/A

Comprehensive Plan Impact

Acquisition of the listed vehicles will allow the Police Department to continue to provide safe vehicles for our patrol division Officers to operate from. This will enhance our ability to maximize our efficiencies and work toward our goal of continuous improvement.

Subcommittee or Commission Review / Recommendation

N/A

Staff Conclusions / Recommendations

It is recommended to approve the acquisition of two Ford Explorers for \$52,100 and the Ford Taurus for \$18,407.50 from Fort Dodge Ford for a total of \$70,507.50. Staff will place the order for the vehicles so that they are prepared and delivered after July 1, 2014. In any case, all monies for this purchase will be paid out of the FY15 budget, Police, Capital Equipment Improvement line.

Implementation and Accountability

If the purchase of the three vehicles is approved, Captain Thode will order the three new vehicles for delivery on or after July 1, 2014.

Signed

Approved

Tim Carmody
Chief of Police

David R. Fierke
City Manager

State of Iowa 2014 Model Year Vehicle Contract Catalog

The '[Contract #](#)' is hyperlinked to a PDF showing vehicle contract followed by pricing and options for the vehicle.

The '[Dealer](#)' name is hyperlinked to create an email to the dealers representative for the State of Iowa Contract.

State of Iowa Executive Branch Agencies: all vehicle purchases must be made through the Department of Administrative Services, General Services Enterprise, Fleet and Mail Division, pursuant to Iowa Code Chapter 8A.362.4.a.

Law Enforcement - Police Vehicles (PV series) - Pursuit Certified								
Spec #	Contract #	Make	Model	Description	Model Code	Dealer	Price	Dept.
2.1	4567-14	Dodge	Charger	Rear Wheel Drive, Four Door Enforcement Police Sedan with 5.7 L Hemi	LDDE48	Stew Hansen's Dodge City	\$23,471.00	DAS
2.2	4567-14	Dodge	Charger	All Wheel Drive, Four Door Enforcement Police Sedan with 5.7 L Hemi	LDDE49	Stew Hansen's Dodge City	\$24,971.00	DAS
Group A	4354-13	Chevy	Impala	Front Wheel Drive, Four Door Enforcement Police Sedan	1WS19	Deery Brothers Chevrolet	\$20,139.66 Factory Direct to DAS \$20,239.66 other locations plus delivery	DAS
1.1	4566-14	Chevy	Caprice	Rear Wheel Drive, Four Door Enforcement Police Sedan	1EW19	Deery Brothers Chevrolet	\$25,391.30	DAS
3.2	4568-14	Ford	Interceptor Sedan	Front Wheel Drive, Four Door Enforcement Police Sedan	P2L	Charles Gabus Ford	\$22,329.62	DAS
3.1	4568-14	Ford	Interceptor Sedan	All Wheel Drive, Four Door Enforcement Police Sedan	P2M	Charles Gabus Ford	\$23,329.62	DAS
4.1	4568-14	Ford	Interceptor Utility	All Wheel Drive, Four Door Enforcement Police Utility	K8A	Charles Gabus Ford	\$25,553.37	DAS
Group E	4354-13	Chevy	Tahoe	Full Size Rear Wheel Drive, Four Door Enforcement Police SUV	CC10706	Deery Brothers Chevrolet	\$25,012.50 Factory Direct to DAS \$25,112.50 other locations plus delivery	DAS

Law Enforcement - Police Special Service Vehicles (SSV series) - NOT Pursuit Certified								
Spec #	Contract #	Make	Model	Description	Model Code	Dealer	Price	Dept.
Group F	4354-13	Chevrolet	Tahoe	Chevrolet Tahoe 4x4 Full size SUV Special Service Vehicle	CK10706	Deery Brothers Chevrolet	\$28,283.15 Factory Direct to DAS \$28,383.15 other locations plus delivery	DAS
5.1	4569-14	Ford	Expedition	Ford Base 4x2 Full size SUV Special Service Vehicle	K1F	Stiver's Ford	\$25,652.00	DAS
5.2	4569-14	Ford	Expedition	Ford Base 4x4 Full size SUV Special Service Vehicle	Reg Length	Stiver's Ford	\$28,404.00	DAS
5.3	4569-14	Ford	Expedition	Ford Expedition EL 4x2 Full size SUV Special Service Vehicle	K1F	Stiver's Ford	\$28,637.00	DAS
5.4	4569-14	Ford	Expedition	Ford Expedition EL 4x4 Full size SUV Special Service Vehicle	Reg Length	Stiver's Ford	\$31,189.00	DAS
6.1	4570-14	Dodge	Durango	Dodge Durrango V6 AWD	WDEE75	Deery Dodge Ames	\$25,665.25	DAS
6.2	4570-14	Dodge	Durango	Dodge Durrango V6 RWD	WDEE75	Deery Dodge Ames	\$24,335.65	DAS
6.3	4570-14	Dodge	Durango	Dodge Durrango V8 AWD	WDEE75	Deery Dodge Ames	\$27,438.81	DAS
6.4	4570-14	Dodge	Durango	Dodge Durrango V8 RWD	WDEE75	Deery Dodge Ames	\$25,853.80	DAS

Law Enforcement - Police Truck Special Service Vehicles (SSV series) - NOT Pursuit Certified								
Spec #	Contract #	Make	Model	Description	Model Code	Dealer	Price	Dept.
7.1	4567-14	Dodge	Ram	Dodge Ram SSV AWD Crew Cab Truck	DS6T98	Stew Hansen's Dodge City	\$23,497.00	DAS

Compact Pick Up								
Spec #	Contract #	Make	Model	Description	Model Code	Dealer	Price	Dept.
CPU 2.2	4671-14	Nissan	Frontier	Compact Ext Cab 6 ft Body Truck 4600 gwvr	32313	Lithia Nissan of Ames	\$19,506.00	DAS

Standard Pick Up								
Spec #	Contract #	Make	Model	Description	Model Code	Dealer	Price	Dept.
SPU 1.3	4672-14	Ford	F150	Lrg Std Cab 8 Ft Body 6400 gwvr	F1C	Stiver's Ford	\$19,259.00	DAS
SPU 2.1	4673-14	Ford	F150	Std Cab 8 Ft Body 4x4 6600 gwvr	F1E	Ames Ford Lincoln	\$21,009.00	DAS
SPU 3.3	4672-14	Ford	F150	Ext Cab 6 Ft Body	X1C	Stiver's Ford	\$20,322.00	DAS
SPU 4.2	4674-14	Dodge	Ram 1500	Lrg Ext Cab 6 Ft Body 4x4	DS6L41	Stew Hansen's Dodge City	\$23,484.00	DAS
SPU 7.1	4675-14	Dodge	Ram 1500	Lrg CrewCab 5-1/2 to 6 1/2 Ft Body 4x4	DS6L98	Deery Brothers IC	\$25,818.75 Factory Direct to DAS \$25,675.00 Other locations plus delivery	DAS

Heavy Pick Up								
Spec #	Contract #	Make	Model	Description	Model Code	Dealer	Price	Dept.
HPU 2.1	4673-14	Ford	F-250	Large Std Cab Pickup 4WD: 8,800 lb. GVWR min, 8-foot Straight Side Body, V-8 Engine	F2B	Ames Ford Lincoln	\$23,603.00	DAS
HPU 3.1	4673-14	Ford	F-350	Large Std Cab Pickup w/DRW: 11,400 lb. GVWR min, 8 ft. Body, V-8 or V-10 Engine .	F3C	Ames Ford Lincoln	\$22,641.00	DAS
HPU 6.1	4673-14	Ford	F-350	Large Std Cab Pickup 4WD & DRW: 11,400 lb. GVWR min, 8 ft. Body, V-8 or V-10 Engine	F3D	Ames Ford Lincoln	\$25,072.00	DAS
HPU 10.1	4677-14	Chevy	Silverado	Large Ext Cab Pickup 4WD: 8,800 lb. GVWR min, 6-foot Straight Side Body, V-8 Engine	CK25753	Billion Auto	\$28,122.00 Factory Direct DAS \$28,064.00 Other Locations plus delivery	DAS
HPU 10.2	4677-14	Chevy	Silverado	Large Ext Cab Pickup 4WD: 8,800 lb. GVWR min, 6-foot Straight Side Body, V-8 Engine	TK25753	Billion Auto	\$28,407.00 Factory Direct DAS \$28,349.00 Other Locations plus delivery	DAS
HPU 11.1	4672-14	Ford	F250	Large Ext Cab Pickup 4WD: 8,800 lb. GVWR min, 8-foot Straight Side Body, V-8 Engine	X2B	Stiver's Ford	\$25,169.00	DAS
HPU 13.1	4672-14	Ford	F250	Large Crew Cab Pickup 4WD: 8,800 lb. GVWR min, 6-foot Body, EngineTurbo Diesel	W2B	Stiver's Ford	\$34,212.00	DAS
HPU 17.1	4676-14	Ford	F350	Large Crew Cab Pickup w/DRW: 11,400 lb. GVWR min, 8 ft. Straight Side Body, Engine Turbo Diesel	W3C	Charles Gabus Ford	\$33,018.50 Factory Direct DAS \$33,008.00 Other Locations plus delivery	DAS
HPU 18.1	4676-14	Ford	F-350	Large Crew Cab Pickup w/DRW & 4WD DRIVE: 11,400 lb. GVWR min, 8 ft. Straight Side Body, Engine Turbo Diesel	W3D	Charles Gabus Ford	\$36,063.50	DAS

Heavy Duty Chasis Cab								
Spec #	Contract #	Make	Model	Description	Model Code	Dealer	Price	Dept.
EPU 3.1	4672-14	Ford	F-550	Regular Cab XLT Chasis Truck 4x4 Dual Rear Wheels 19,000 GVWR	F5H	Stiver's Ford	\$33,764.00	DAS
EPU 5.1	4676-14	Ford	F-550	Extended Cab XLT Chasis Truck 4x4 Dual Rear Wheels 19,000 GVWR	F5H	Charles Gabus Ford	\$37,766.00	DAS

Small SUV								
Spec #	Contract #	Make	Model	Description	Model Code	Dealer	Price	Dept.
SUV 1.2	4414-13	Chevrolet	Captiva	Small 4 Dr Utility FWD 5-Pass 4x2	1LD26	Karl Chevrolet	\$19,351.00	DAS
SUV 2.1	4420-13	GMC	Terrain	Small 4 Dr Utility AWD 5-Pass 4x4	TLG26	Bob Brown GMC	\$23,136.16	DAS

Mid-Size SUV								
Spec #	Contract #	Make	Model	Description	Model Code	Dealer	Price	Dept.
3.1	4415-13	Jeep	Grand Cherokee	Mid Size 4 Door Utility 5 Pass 4x4	WKJH74	Stew Hansen's Dodge City	\$27,481.00	DAS

Full Size Van								
Spec #	Contract #	Make	Model	Description	Model Code	Dealer	Price	Dept.
FVN 1.1	4676-14	Ford	Econoline	Std Length Cargo Van 2 Pass	E1E	Charles Gabus Ford	\$18,452.50 Factory Direct DAS \$18,442.00 Other Locations plus delivery	DAS
FVN 3.2	4676-14	Ford	E350	Ext Length Heavy Duty Cargo 2 Passenger	S3E	Charles Gabus Ford	\$24,546.50 Factory Direct DAS \$24,536.00 Other Locations plus delivery	DAS
FVN 3.3	4676-14	Ford	E350	Ext Length Heavy Duty Cargo 2 Passenger	S3E	Charles Gabus Ford	\$21,918.50 Factory Direct DAS \$21,908.00 Other Locations plus delivery	DAS
FVN 5.1	4411-13	Chevrolet	Express	Ext Length Window Van 15 Passenger	CG33706	Bob Brown Chevrolet	\$25,688.00	DAS
FVN 6.1	4411-13	Chevrolet	Express	Commercial Cutaway with 15 ft Van Body	CG33903	Bob Brown Chevrolet	\$33,038.00	DAS

Mini Van								
Spec #	Contract #	Make	Model	Description	Model Code	Dealer	Price	Dept.
MV 1.1	4674-14	Dodge	Ram C/V	Mini-Window Van Ext Length 2-pass Cargo	RTKE53	Stew Hansen's Dodge City	\$19,514.00	DAS
MV 1.2	4674-14	Dodge	Ram C/V	Mini-Window Van Ext Length 2-pass Cargo	RTKE53	Stew Hansen's Dodge City	\$19,914.00	DAS
MV 2.2	4415-13	Dodge	Grand Caravan	FWD Mini-Window Van Ext Length 7 Passenger seating	RTKH53	Stew Hansen's Dodge City	\$20,784.00	DAS

Mid-Size 6 Passenger Vehicle

Spec #	Contract #	Make	Model	Description	Model Code	Dealer	Price	Dept.
A.1.2	4405-13	Chevy	Impala	Mid-Size 6 Passenger Sedan per DAS Specifications	1WF19	Karl Chevrolet	\$17,881.75	DAS

Mid-Size 5 Passenger Vehicle

Spec #	Contract #	Make	Model	Description	Model Code	Dealer	Price	Dept.
B 2.2	4406-13	Chrysler	200	Mid-Size 5 Passenger Sedan per DAS Specification	JSCE41	Stew Hansen's Dodge City	\$19,433.00	DAS

Compact 4 Door Sedan

Spec #	Contract #	Make	Model	Description	Model Code	Dealer	Price	Dept.
C 3.1	4652-14	Ford	Focus	Compact Four Door Sedan	P3F	Stiver's Ford	\$15,097.50 Factory Direct to DAS \$15,094.00 Other locations plus delivery	DAS

Compact 2 Door Specialty Vehicle

Spec #	Contract #	Make	Model	Description	Model Code	Dealer	Price	Dept.
E 4	4653-14	Ford	Mustang	Comp 2 Door (specialty)	P8C	Charles Gabus Ford	\$26,489.00 Factory Direct to DAS \$27,025.00 Other Locations plus Delivery	DAS
E 4	4654-14	Chevy	Camaro V6	Comp 2 Door (specialty)	1E537	Deery Brothers Chevrolet	\$30,290.41 Factory Direct to DAS \$30,289.56 Other Locations Plus Delivery	DAS
E 4	4655-14	Dodge	Challenger	Comp 2 Door (specialty)	LCDP22	Stew Hansen's Dodge City	\$29,340.00	DAS

Mid-Size Specialty Vehicle

Spec #	Contract #	Make	Model	Description	Model Code	Dealer	Price	Dept.
F 5	4655-14	Dodge	Avenger	Mid-Size Specialty	JSDP41	Stew Hansen's Dodge City	\$20,465.00	DAS

Full Size Specialty Vehicle

Spec #	Contract #	Make	Model	Description	Model Code	Dealer	Price	Dept.
G 6	4656-14	Chevy	Impala	Full Size Specialty	1WF19	Billion Auto	\$18,036.00 Factory Direct to DAS \$18,035.50 Other Locations plus delivery	DAS
G 6	4653-14	Ford	Taurus	Full Size Specialty	P2D	Charles Gabus Ford	\$17,907.50 Factory Direct to DAS \$17,904.50 Other Locations Plus Delivery	DAS
G 6	4655-14	Dodge	Charger	Full Size Specialty	LDDS48	Stew Hansen's Dodge City	\$25,097.00	DAS

Hybrid and Electric Vehicles

Spec #	Contract #	Make	Model	Description	Model Code	Dealer	Price	Dept.
H 7	4654-14	Chevy	Malibu	Hybrid Compact	1GC69	Deery Brothers Chevrolet	\$20,861.63 Factory Direct DAS \$20,860.78 Other Locations Plus Delivery	BASE
I 8.2	4653-14	Ford	CMAX	Mid-Size Hybrid Hatchback	P5A	Charles Gabus Ford	\$22,276.50 Factory Direct DAS \$22,273.00 Other Locations Plus Delivery	DAS
J 9.3	4652-14	Ford	Fusion	Mid-Size Hybrid Sedan	POL	Stiver's Ford	\$24,042.50 Factory Direct DAS \$24,039.00 Other Locations Plus Delivery	DAS



Guest Name: City of Fort Dodge Police Department
 Sale #: 9400
 Vehicle: 2015 Ford Explorer

Desking Manager: Jesse Beekman
 Sales Manager: Jesse Beekman
 Sales Person: Wyman Kjolsing

Date: 6/5/2014

Cash Option		Notes
List Price:	\$31,190	
Dealer Discount:	\$5,239	
Best Price:	\$25,951	
Service/Doc Fee:	\$99	
Total Due:	\$26,050	
<p>Balance due is an estimate based on the information above. Please see contract for exact figures.</p>		

Guest: _____

Manager: _____



Guest Name: City of Fort Dodge Police Department
 Sale #: 9401
 Vehicle: 2015 Ford Explorer

Desking Manager: Jesse Beekman
 Sales Manager: Jesse Beekman
 Sales Person: Wyman Kjolsing

Date: 6/5/2014

Cash Option		Notes
List Price:	\$31,190	
Dealer Discount:	\$5,239	
Best Price:	\$25,951	
Service/Doc Fee:	\$99	
Total Due:	\$26,050	
<p>Balance due is an estimate based on the information above. Please see contract for exact figures.</p>		

Guest: _____

Manager: _____



Guest Name: City of Fort Dodge
 Vehicle: 2014 Ford Taurus
 Stock #: 43733

Desking Manager: Jesse Beekman
 Sales Manager: Jesse Beekman
 Sales Person: Wyman Kjolsing

Date: 6/2/2014

Cash Option		Finance Option			
List Price:	\$27,605	Tax Rate:	5%		
Dealer Discount:	\$9,297	Term:	36	48	60
Best Price:	\$18,308⁵⁰	Interest Rate:	6%	6%	6%
Service/Doc Fee:	\$99	Total Down:			
Total Due:	\$18,407⁵⁰	\$0	\$590	\$455	\$375
		\$1,000	\$560	\$435	\$360
		\$2,500	\$515	\$400	\$330
Balance due is an estimate based on the information above. Please see contract for exact figures.		Payments are estimates based on average interest rates. Payments may vary based on lender credit approval. Please see contract for exact figures.			

Guest: _____

Manager: _____